

A Partnership Between











2011 Rain Barrel Program Report

Written by:

Franklin Soil and Water Conservation District

For:

The City of Columbus

After the completion of our first season of the GreenSpot Backyard Conservation Program for rain barrels, all of us involved would like to say Thank You! To Columbus Mayor Michael B. Coleman and his environmental steward Erin Miller for spearheading this effort to reduce runoff pollution and save homeowners money; to the Columbus Department of Utilities and staff for their programmatic input and support; to EarthMinded who developed and manufactured this easy-to-install rain barrel; to the watershed groups Friends of Alum Creek and Tributaries (FACT) and Friends of the Lower Olentangy Watershed (FLOW) whose volunteers conducted workshops and mostly to Columbus households, who participated in the program.

Overview

The City of Columbus has a variety of efforts organized to provide conservation and sustainability message and resources to residents and businesses. These programs include Get Green Columbus, Project Clean Streams, and GreenSpot initiatives. In 2011, a pilot rain barrel program was expanded through a partnership established by Mayor Michael B. Coleman with Franklin Soil and Water Conservation District, local watershed groups, and EarthMinded (a subsidiary of Greif, Inc.).

The rain barrel program began to take shape in 2009 as EarthMinded designed a new rain barrel- one that was easy to install, functional and attractive. The City of Columbus was given the opportunity to disperse free barrels to residents in one Columbus neighborhood to test the equipment and monitor results. The *RainStation* barrel proved to be both popular with residents and a great outreach tool for storm water management. With support from the City of Columbus, Franklin Soil and Water administered the continuation of the rain barrel program, embarking on research and logistical development, leveraging further funding, and building a unique experience by working with partners to educate residents about storm water and water conservation.



"Gateway" Best Management Practice

The EarthMindedTM RainStationTM RS-0001 is a simple-to-use and attractive rain barrel for home rainwater collection and storage. The large capacity, 60-gallon rain barrel connects to your downspout and automatically collects runoff water from your home's roof. Collecting rain water allows for water urtility savings for home gardeners, and is a the perfect "gateway" storm water best management practice. The rain barrel program highlights these important points and introduces participants to concepts such as cisterns and rain gardens as additional practices homeowners can employ.



On June 29, 2011 the Columbus GreenSpot Backyard Conservation Program was launched by Mayor Michael B. Coleman, Councilmember Eileen Paley, Franklin Soil and Water Director Jennifer Fish, and representatives from Greif, Inc (EarthMinded) and watershed groups at the Marion Franklin Community Recreation Center. The rain barrel program was branded using Mayor Coleman's successful public education tool, GreenSpot. The GreenSpot program encourages residents and businesses to go through an application process to commit to a series of behaviors and behavior changes to benefit the environment.

An offer exclusively available to Columbus residents and GreenSpot members allowed for the purchase of one 60 gallon rain barrel per household at the discounted rate. Barrels were purchased in volume at a discount allowing savings to be passed along to residents (barrels valued at \$139 were sold at a cost of \$45). In order to obtain the barrel, residents had to attend one of 14 in-person rain barrel workshops. Workshops were led by local non-profit watershed groups which enabled them to reach potential members and provided the groups revenue to help carry out their mission. In addition, an online option was designed by Franklin Soil and Water to allow participants to watch a rain barrel installation video,

observe a slide show discussing storm water, water conservation, the benefits of rain barrels, and take a quiz allowing residents access to purchase a barrel through PayPal in lieu of attending a workshop. Franklin Soil and Water Conservation District's program pilot-year goal was to distribute one thousand rain barrels to City of Columbus residents during the first year. The program ran from the launch date until October 31st, allowing four months for residents to take part.

Program Actions

The following responsibilities were laid out for the program partners allowing for clear directive. As a pilot program for Franklin Soil and Water and partners, it was important to establish and maintain a framework and keep an open line of communication.

The City of Columbus provided:

- Compensation to Franklin Soil and Water in the form of operational grants.
- Program kickoff event with Mayor Michael B. Coleman and partners, including water conservation related events and games for the Mayor's Capital Kids program.
- Advertisement of the program and educational components through the Department of Public Utilities billing and summer newsletter, GreenSpot and City Facebook pages, and DPU webpage's.
- Review and consultation on all outreach materials produced by partners.
- Receipt, including unloading, storage of rain barrel shipments at city facilities.
- Delivery of barrels during first month of program to Franklin Soil and Water facilities for online order pick- up.
- A follow-up mailer from Mayor Michael B. Coleman discussing importance of proper barrel use.
- Mapping of distributed barrels

Franklin Soil and Water in cooperation with watershed groups provided:

- Outreach and advertising avenues through watershed group websites, Facebook, and neighborhood networks.
- Workshop facilitator(s) attendance at a train-the-trainer session given by Franklin Soil and Water.
- Workshop facilitation including sign-off sheet/tracking, presentation, distribution of vouchers and barrels and return of unclaimed rain barrels to Franklin Soil and Water office.

Franklin Soil and Water Conservation District provided:

- Matching program funds and procurement of rain barrels through conservation funds.
- Workshop scheduling and venue procurement.
- Educational and outreach materials with partner logos.
- Administrative needs including registration, material ordering and distribution, record keeping, reporting and progress tracking.
- Assistance on e-mail and phone calls with landowner questions and concerns.
- Funding to watershed groups for facilitation of workshops and training to members facilitating workshops.
- Development of a Web page complete with Web-based educational media, quiz, and registration ordering system that facilitated online, at-leisure workshops.
- Advertising through Franklin Soil and Water's Web site, newsletters, press releases, Facebook and bi-monthly updates to partners.
- Pick-up of rain barrels at city facilities, storage of barrels, and delivery to workshop venues.
- Facilitation of debriefing meeting with partners as a means of disseminating information on program needs and methods.
- Progress reports to the city and final 2011 program report.

Benefits

The primary benefit of this effort was that residents were actively engaged in storm water education. By making a conscious decision to purchase and install a rain barrel, they were more likely to be open and receptive to learning more about other actions they can take to protect water quality and conserve potable water. This opportunity was recognized and capitalized on by requiring some form of participation in a workshop, in person or online. This directly supported existing Columbus initiatives and storm water permit requirements.

The program used existing watershed organizations and local government partnerships as a ready made opportunity to reach a large number of residents over a short period of time. This was a straightforward partnership for the reason that each partner had a common end goal; water conservation and storm water outreach. Columbus residents benefited through savings with the purchase of the discounted barrel, savings in their water bill, and education on storm water problems and solutions would be a secondary benefit and overall purpose of the program.

This effort provided repeated conservation messages to increase knowledge retention. Residents received consistent educational messages twice (once through GreenSpot, once through rain barrel workshops – in-person and at-leisure).

A diverse audience was reached by distributing materials and hosting workshops at city libraries evenly distributed throughout the city, and at-leisure workshops on the internet, ensuring easy access to the program for all its residents.

Franklin Soil and Water Conservation District benefited by meeting its goal of having an active and effective backyard conservation program and a strong, ongoing relationship with watershed groups and local government. This reduced effort duplication and, funding costs, and improved communication and coordination between local organizations working toward similar objectives.

The Backyard Conservation Rain Barrel Program benefited watershed groups by building on their previous experience with education and rain barrel use and allowed exposure to the watershed group name and membership drive. The program also provided reimbursement funds to the groups for facilitating workshops allowing them resources to continue outreach to local residents.

Results

The GreenSpot Backyard Conservation Program for rain barrels was a tremendous success. The storm water and water conservation message was received very well by the community and interests observed by other communities throughout central Ohio in continuing the program into the future. Throughout the program, the outlined partners came together to reach for a common goal of educating Columbus households on storm water, water conservation, and problems and solutions associated with these topics.

Franklin Soil and Water was able to develop a framework that will produce efficient use of time and resources and aid in leveraging resources and partners, including additional grassroots groups and civic associations, MS4 municipalities, and the inclusion of the water-minded business community within the model in subsequent years. The hours for the pilot, including research and development, program management and administration, and outreach, established a foundation for future program expansion and marketing.

Barrel Distribution and Education Numbers

Franklin Soil and Water and partners were successful in dispensing **730 rain barrels** (translates to number of households) at a reduced rate through the combination of 14 in-person workshops (215 barrels) and online at-leisure workshops (515 barrels) (*Appendix A with map*). The conservation and storm water educational message reached additional numbers of residents (approximately 75-100 additional) during the 14 in-person workshops, where it was reported by watershed groups that households included a guest to participate at workshops.

Outreach and Education

In order to get the program and conservation minded message out, a multitude of media was produced for Columbus residents to utilize. Franklin Soil and Water with the help of partners was successful in producing:

- One Website, ColumbusRainBarrels.org, as a platform for the program.
- One slide show for in-person workshop and one slide show tailored for online at-leisure use in conjunction with EarthMinded brand installation video.
- One storm water and water conservation quiz for use for the at-leisure workshop. This online
 option offered a one-of-a-kind experience, potentially the first in the country, that offered
 educational components paired with an incentive-based examination on what the user learned.
- One in-person workshop registration form with branding and logos for online and mailer use.
- One handout on rain barrels with branding and logos, reinforcing the conservation and storm water message, for use in in-person and at-leisure workshops.
- One "Frequently Asked Questions" flier describing the details and requirements of the program. The flier was made available online.
- One poster with branding and logos, detailing the program and highlighting the benefits of the educational components for NPDES permit use. The poster was displayed at the Mid-Ohio Regional Planning Commission's Center for Energy & Environment Summit on Sustainability & the Environment in October.
- One flier with branding and logos for distribution to Columbus Metro Libraries detailing the basics of the online at-leisure workshop, including a QRC code for smart phone savvy consumer use. This code was also used for the NPDES poster (outlined above).
- One front page article in Volume 9, Issue 2 of Franklin Soil and Water's The Urban Review, September 2011
- The City of Columbus Department of Utilities Summer "Utility Update" ran from July to October, detailing both the water conservation and storm water message and the GreenSpot Backyard Conservation Program for rain barrels. Approximately 300,000 utility bills with the "Utility Update" were mailed throughout the course of the billing cycle.
- Participants of the program received a calendar reminder from the DPU and Mayor Michael B.
 Coleman, discussing the importance of emptying rain barrels for maximum conservation-storm water benefit and to control any mosquito concerns, as well as to remind participants to disconnect barrels during colder months to avoid freezing and potential cracking.
- Approximately eight articles were published about rain barrels and the rain barrel program from April through September, not including program mentions within various blogs, Facebook posts by each of the partners, and online regional calendar updates (*Appendix B & C*).



Trends

An investigation of trends for online (Google) searches for rain barrels in 2011 found that Columbus, Ohio ranked third overall within English speaking countries, behind Ottawa, Canada and Portland, Oregon. Within the United States, Columbus ranked second for online searches behind Portland. In addition, Ohio ranked fifth overall among the 50 States for online searches for rain barrels (*Appendix C*). This establishes a baseline for future work, and will facilitate the future goal of placing central Ohio at the top of the ranking.

Research also revealed that this effort was one of the few and maybe the only program of its size that required education as part of a large-scale rain barrel distribution effort, especially through the at-leisure online portion of the program.

Customer comments

A majority of feedback about the program by residents was positive. Participants expressed an appreciation for the opportunity to have access to low-cost rain barrels and that this was a community wide effort to expand awareness of the value of our water resources.

Complaints that were received included:

- Difficulty understanding how to access the website.
- Inability to purchase rain barrels if they were not a Columbus resident.
- Security concerns with providing credit card information through PayPal.

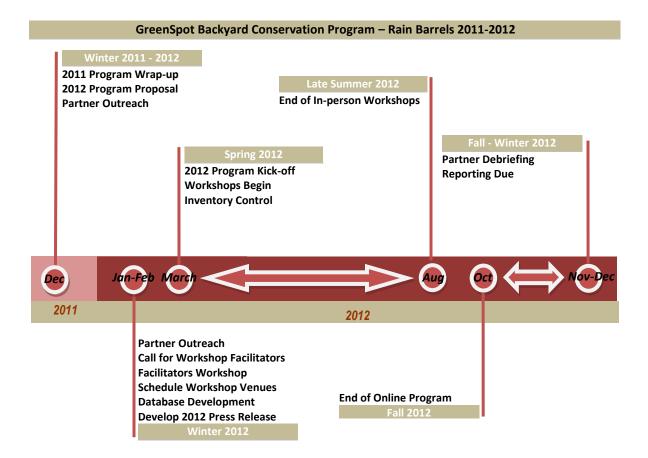
Franklin Soil and Water worked with residents to resolve complaints when possible. In a few cases, individuals came into the Franklin Soil and Water office and staff assisted them in viewing the presentation and taking the quiz online or assisted with registration and other concerns. Otherwise Franklin Soil and Water staff tried to provide an understanding of the complaints expressed and patiently explained the purpose and limitations of the program, as well as intentions to make improvements where we could for 2012.

Future Work and Considerations

Now that a framework and baseline have been established it is essential that partners understand how to move forward smoothly in the future. After the completion of the program in October, partners came together to discuss what went well and what could be improved upon and simplified if we are to go forward for the 2012 season. All criticisms and solutions were recorded and it was agreed upon that the development of a guide book that will outline internal and external responsibilities and partner contacts will be produced. This guidebook will make the framework of the program clearer and simpler for partners. From the partner meeting in November of 2011 the following was discussed for consideration:

Program Roll Out

• The 2011 GreenSpot Backyard Conservation Program for rain barrels began relatively late in the season; after the Mayor's announcement on June 29. Many outdoor and gardening enthusiasts begin their outdoor activities early in the spring and are wrapping up activities before the first frost. With this in mind, partners have agreed that an earlier start to the program would be imperative to maximize the conservation message output. A program schedule can be seen below.



Delivery of Barrels to Department of Utilities (DPU)

• DPU has agreed to the receiving and unloading of shipments of barrels at the Fairwood facility given that the DPU is notified at least two days in advance of the delivery and given a time of delivery by the shipper. The City of Columbus has the right to refuse delivery of barrels without prior contact.

Inventory Control

- Franklin Soil and Water has agreed to create a database for rain barrel inventory and management of outgoing barrels. This database will also tie into the program's mapping component, taking care to track addresses and zip codes.
- Franklin Soil and Water recommends that the program continue the one barrel per household policy to ensure that inventory and storage can be better controlled, program costs stay relatively low, that resale of barrels does not become a problem, that we do not undercut local rain barrel distributors, and that we maximize the delivery of an educational message.

Marketing and Outreach

- It has been agreed to that the program in the future has a better plan for outreach to a broader audience. The budget will need to reflect additional time and printing costs.
- Gardening groups, sustainability groups, and church green teams will be approached to partner with the program for workshop facilitation and as a target audience.
- The City of Columbus has begun to translate program handouts into additional languages for inclusion of these populations, Spanish, Mandarin, and Somali. Efforts will be made to make these materials available on the program website and mailed to residents as needed.
- Project partners will explore methods to reach out to economically disadvantaged communities.
 Franklin Soil and Water suggests working with the Columbus Foundation to investigate grant opportunities for subsidization of workshop and barrel costs in targeted communities.
- Efforts will be made to tie into the Columbus Neighborhood Pride program and Area Commissions agenda.

- Efforts will be made to advertise/market the programs within the Columbus Recreation and Parks Bulletin, the Franklin Park Conservatory Bulletin, as well as other municipality bulletins in 2012. Posters will be made available again for distribution to libraries and other bulletins as needed.
- Efforts will be made to update all outreach materials to include additional partner logos and updates to educational message.
- There was no notable correlation between media and outreach efforts and the numbers of participants that took part in both the online and in-person workshop. Consideration will be made for the future program to continue to track any relationship between the two.

Workshops

- Additional workshop locations were discussed including Franklin Park Conservatory and churches with green initiatives. Consideration will be made for additional workshops in conjunction with outreach to additional municipal partners.
- Add note to registration materials for participants to arrive early to workshop location to sign in.
- Franklin Soil and Water will ask that participants are registered 5 days in advance to allow for processing. Franklin Soil and Water reserves the right to cancel workshops if they do not meet a participant threshold per workshop location. In the case of cancelations, facilitators and registrants will be notified 3 to 4 days in advance. Franklin Soil and Water will work closely with watershed groups to ensure that the groups assist in marketing workshops to garner participant numbers to avoid these circumstances.
- Contact materials will be provided to facilitators with Franklin Soil and Water employee contact number and the delivery company number.
- In some cases, room size was an issue. Consideration will be made to the number of participants allowed and number of barrels delivered in relation to room sizes. This will be noted on the registration.
- The timing of the workshop was an issue in one case, where the library opened at the same time as the workshop. Consideration will be given to allow for better timing.
- For the program year 2011, a 'voucher system' was developed for in-person workshops to be handed out to participants who may have been missing from the sign-in sheet and registration or payment was not received before the workshop date. It was asked by workshop facilitators to make this system for voucher handouts clearer. The voucher system will not be advertised for the program.
- The timing of delivery of rain barrels to workshop locations will be made clearer to watershed groups, with a half hour delivery window before workshop, and worked out with facilitators and the delivery company.
- As previously discussed, outreach to additional groups for inclusion of workshop facilitation will be made available.
- Facilitators asked about what to do in cases of workshop no-shows and extra barrels.
 Consideration will be given to this concern.
- Registration materials will be provided to facilitators complete with a sign-in sheet for
 participants to check off before the workshop, initial after the workshop and before exchange of a
 barrel.
- Consideration will be given for notification to registrants on confirmation of registration to workshops.

Web site

- The Web site, ColumbusRainBarrels.org, will undergo revision with clear and concise language, the addition of outreach materials, and an update to the slide show educational message and quiz contents.
- Development of an online mapping component will be considered, so that residents can visualize the impact of the program.

Customer Service

- Franklin Soil and Water has agreed to develop a log for complaints and compliments. This log will also be used to inventory the number of calls and e-mails Franklin Soil and Water receives on the program.
- A survey will be developed for participants of the program to gauge satisfaction, to determine if the barrels were installed, and gauge interest in installation of additional BMP's in the future.

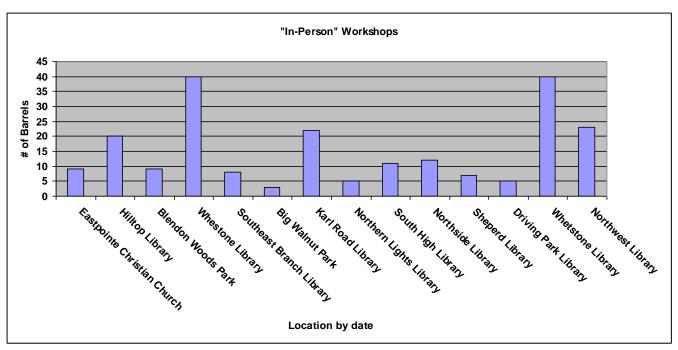
Partner Outreach

• Develop relationship with local water conservation minded businesses to discuss program objectives with the goal of empowering and partnering with the business community. Through discussion with current partners, there is concern about exclusion of small businesses that retail rain barrels. Efforts will be made to explore options for marketing for businesses and inclusion opportunities through this program of the small business community.

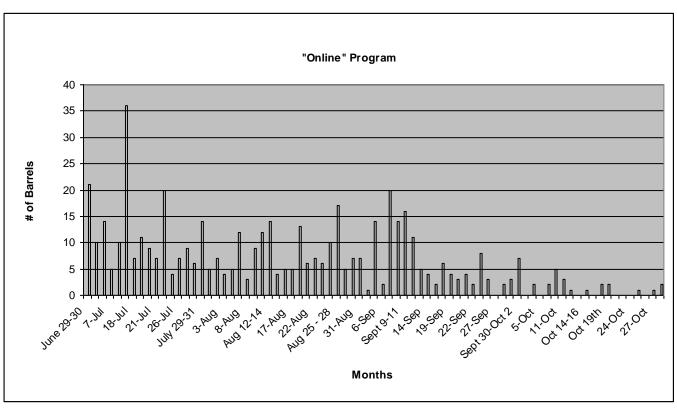
Continued Program Strengthening and Broadening the Impact

• In regards to future program needs, Franklin Soil and Water will continue with the commitment of strengthening the program through sustained research and partnership building and collaboration. Educational components for outreach will continue to be clarified in the manner and method they are delivered. The GreenSpot Backyard Conservation Program has the potential to be expanded with new concepts that build on the rain barrel as a "gateway BMP" such as rain gardens and other green infrastructure. Throughout the continued program cycle Franklin Soil and Water expects to build on these program concepts to produce a proposal that will take the existing program into the next step from "gateway BMP" to residential green infrastructure; moving from education to tangible water quality solutions.

Appendix A: Workshop Results



215 Households Reached



515 Households Reached

Appendix A: Workshop Results - Rain Barrel Distribution Map 2011 Rain Barrel Initiative Legend Rain Barrels

Workshop Locations

- Major Roads

Appendix B: *Public Relations and Outreach*

Reduce, reuse, recycle: Rain barrels do it all Proponents say they save water and money

By Collin Binkley *The Columbus Dispatch*

April 4, 2011

Released before Program Kick-off

Mayor, Councilmember Paley, Partners Unveil New Program to Provide Discounted Rain Barrels <u>United Crestview Area Neighbors</u> – Blog

June 29, 2011

Low-price rain barrels help homes trickle into green status

Columbus residents can receive rain barrels for \$45 after attending class or taking an online quiz.

By Joe Williams

Pickerington Times-Sun

July 5, 2011

New program offers Columbus residents rain barrels at a discount

Press Release ThisWeek Community Newspaper July 8, 2011

Discount rain barrels help homes trickle into green status

Columbus residents can receive rain barrels for \$45 after attending class or taking an online quiz.

By Joe Williams

Columbus Local News
July 11, 2011

Saving water with rain barrels an economical choice

By Denise Trowbridge *The Columbus Dispatch* August 7, 2011

Water Conservation

Lower Olentangy Urban Arboretum August 7, 2011

County conservation district promotes rain-barrel program

By Gary Seman Jr.

This Week Community Newspapers
September 22, 2011

Columbus Green Current Events

Frog Hauling - Blog September 6, 2011

City of Columbus Department of Utilities

Get Green Columbus

Community Events Calendar for Franklin County, Ohio

^{*} does not include Facebook announcements from Franklin Soil and Water and partners.

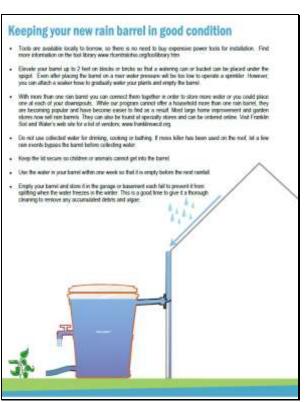
Appendix C: Program and Outreach Materials





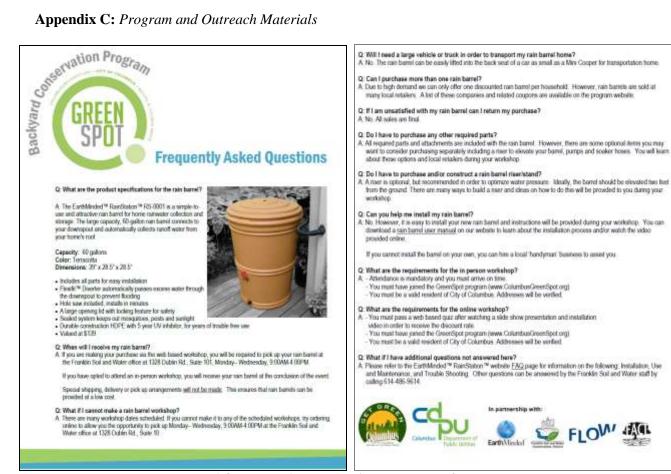
Registration Form available online, at Franklin Soil & Water office (mailer), & printed for libraries distribution.





Handout available through workshop and online for program participants.

Appendix C: Program and Outreach Materials



FAQ sheet available on online home page of program







The Urban Review: Outreach to Technical Partners



GreenSpot Backyard Conservation Rain Barrel Program, City of Columbus

There are a variety of ways in which the City of Columbus meets and exceeds its NPDES permit requirements for public education. Some of these methods in clude providing information to utility customers via educational bill inserts, hosting a field trip for area school children to learn about water related issues at the Department of Public Utilities facility and, in 2011, an existing rain barrel program was given new life through a partnership established by Mayor Michael B. Coleman with EarthMinded (a subsidiary of Greif, Inc.), Franklin Soil and Water and local watershed groups.

The program began to take shape in 2009 as EarthMinded designed a new rain barrel- one that was easy to install, functional and attractive. The City of Columbus was given the opportunity to provide input and disperse free barrels to residents in one Columbus neighborhood to test the equipment and monitor results. The Rain Station barrel proved popular with residents. Through the generosity of EarthMinded, barrels were distributed to program administrators at a discount allowing savings to be passed along to residents (harrels were sold at a cost of \$45 and valued at \$139). This enabled Mayor Coleman to utilize city funds (approximately \$40,000) to secure the services of Franklin Soil and Water to administer the program and educate residents about storm water and water conservation.



"Gateway" Best Management Practice

The EarthAfinded¹⁰⁰ RainStation¹⁰¹ RS-0001 is a timple-to-use and attractive rain burvel for home rainstrates collection and morage. The large capacity, 60-gallon rain barvel connects to your downsport and automatically collected massful with ones is roof. Collecting rain water allows for water utility savings for home gardeners, and is a the perfect "gateway" moral water best management practice. The rain barrel program logidights three important points and introduces participant to concepts such as citterat and value gardens as additional practices homeowhere can coupley.



The rain barrel program was branded using the Mayor Coleman's successful public education tool, GreenSpot. The GreenSpot program encourages residents and businesses to go through an application process to commit to a series of behaviors to benefit the environment. An offer exclusively available to GreenSpot members allowed the purchase of one 60 gallon rain barrel per household at the discounted rate. In order to obtain the barrel, residents had to watch a rain barrel installation video, observe a slide show discussing the benefits of rain barrels, and take a quiz online or attend one of 14 work shop to ensure an understanding of related concepts. Workshops were led by local non-profit watershed groups which en-abled them to reach potential members and provided them revenue to help carry out their mission. The process ensured that NPDES permit requirements were met as residents received consistent educational messages twice (once through GreenSpot, once through rain barrel program) for greater likelihood of retention. A diverse andience was reached by distributing materi als and hosting workshops at all city libraries evenly distributed throughout the city, ensuring easy access to the program for all its residents.

Online Education

The online educational option allows the user a unique experience to learn about water utility savings and storm water benefits rain barrels provide. Once the video and title show conclude, the nore is prumpted to take and part a short quiz, before payment for a discounted barrel. For more information on the program please go to:



www.ColumbusRainBarrels.org



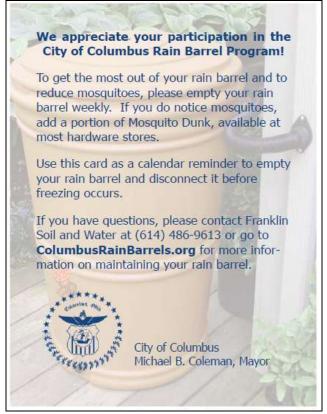
On June 29th the program was kicked off and by August 1st, 348 rain barrels had been purchased by residents. Program administrators expect to disperse a total of 1400 barrels by the end of the program in October. The educational message of the program reached beyond participants as a result of local media coverage.







Appendix C: Program and Outreach Materials

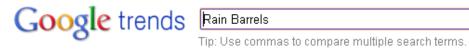


City Of Columbus Department of Utilities Reminder Mailer



Billing Statement Insert on Program

Appendix D: Internet search trends for Rain Barrels in 2011



Search Trends

| Cities | |
|--------------------------------------|---|
| 1. Ottawa, Canada | |
| 2. Portland, OR, USA | |
| 3. Columbus, OH, USA | |
| 4. Seattle, WA, USA | |
| 5. Austin, TX, USA | |
| 6. Minneapolis, MN, USA | |
| 7. Chicago, IL, USA | _ |
| 8. Washington, DC, USA | _ |
| 9. Toronto, Canada | _ |
| 10. Houston, TX, USA | _ |
| CUI | |
| Cities 1. Portland, OR, USA | |
| 2. Columbus, OH, USA | |
| 3. Austin, TX, USA | |
| 4. Seattle, WA, USA | |
| 5. Minneapolis, MN, USA | |
| 6. Chicago, IL, USA | |
| 7. Washington, DC, USA | _ |
| 8. Houston, TX, USA | _ |
| 9. New York, NY, USA | _ |
| | |
| Subregions | |
| 1. <u>Wisconsin,</u> United States | |
| 2. <u>Maryland</u> , United States | |
| 3. <u>Kentucky</u> , United States | |
| 4. <u>Iowa,</u> United States | |
| 5. <u>Ohio,</u> United States | |
| 6. <u>Kansas,</u> United States | |
| 7. North Carolina, United States | |
| 8. <u>Washington</u> , United States | |
| 9. Minnesota, United States | |
| 10. <u>Oregon,</u> United States | |